



MACHINES FOR  
TUBES AND HOSES



SAFE SPIRALS



HYDRAULIC HOSES



INDUSTRIAL  
HOSES



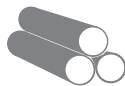
FITTINGS



TUBE FITTINGS



QUICK COUPLINGS



HYDRAULIC TUBES



# COMPANY PRESENTATION

UNITED HYDRAULIC COMPANY LTD



## WHO WE ARE

- Founded in 2004
- The biggest supplier and retailer in the Russian and CIS hydraulic markets
- Headquartered in Saint-Petersburg, Russia
- Branches in Moscow, Murmansk, Kemerovo, Krasnodar, Republic of Belarus and Kazakhstan
- Franchising network
- 100+ employees
- 6000+ m<sup>2</sup> / 54000+ ft<sup>2</sup> warehouse
- 1000+ customers in 70+ regions
- Annual Turnover - € 22+ mln
- 30+ suppliers worldwide
- CEO – Belousov Sergey
- ISO 9001:2015



## WHAT WE STAND FOR

- RAISING THE BAR: for ourselves, for our market, for our suppliers, for our customers
- To be highly organized company on a daily basis



## WHAT WE DO

- 100+ key customers, including more than 20 of the largest Russian OEMs
- Annual sales growth +20%
- Annual stock capacity growth +20%
- Managing wide range of products – more than 20K of SKUs
- 1+ new product line annually
- H-POINT. Franchising project of 45+ active workshops, +15 each year
- Publishing H-News magazine: industry magazine containing hydraulics related technical information
- Researching and promoting new products



# OUR BUSINESS DIVISIONS

- UHC Group – managing and purchasing division
- Hydravia – key customers and overall sales activities division
- Hydrat – new business development and state procurement division
- H-POINT – managing company for retail chain



# WHAT WE SELL





# WHERE WE SELL TO





# OUR BRANDS

## PROFESSIONAL



## STANDARD



### VERSO

- Equipment for hydraulic hoses and tubes
- Hydraulic hoses, tubes
- Safe spirals



## BASIC



### POWERMASTER

- Equipment for hydraulic hoses and tubes
- Hydraulic hoses
- Fittings and ferrules

### TRAKTOR

- Hydraulic hoses



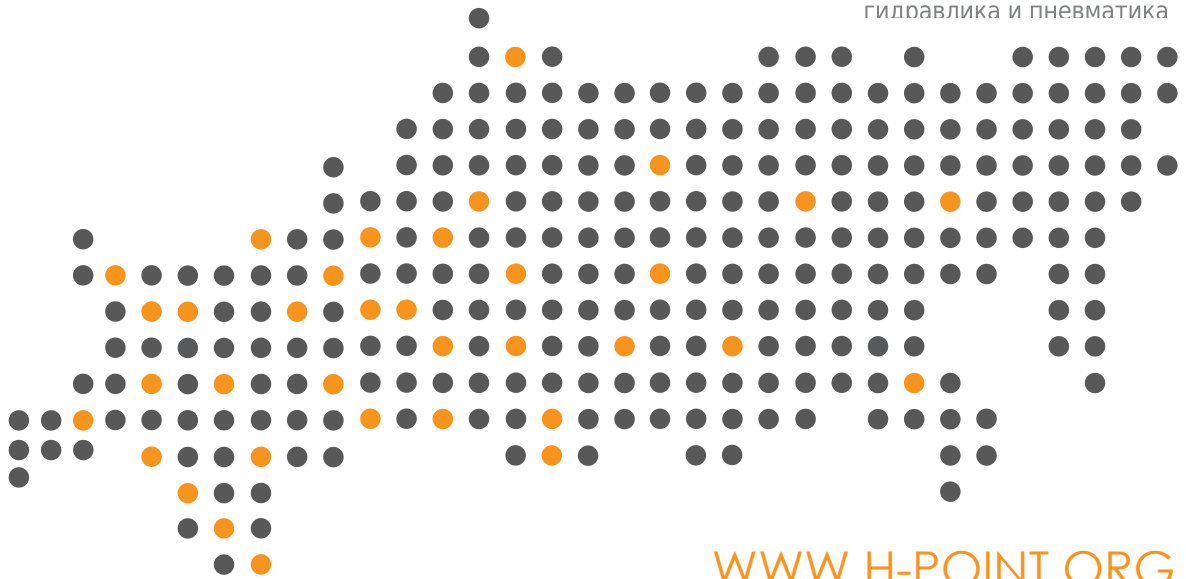


# RETAIL FRANCHISE

- Founded in 2010
- 35+ active workshops
- Annual Turnover € 1+ mln



гидравлика и пневматика



[WWW.H-POINT.ORG](http://WWW.H-POINT.ORG)



## WHAT WE OFFER

- The potential of the developing Russian market
- Ready-to-use business development plan
- The biggest warehouse in CIS
- Constantly growing purchasing volumes
- Team of well trained sales professionals
- Marketing and sales support: promotion at the largest Russian trade shows and fairs
- Informative web resource: [www.hydravia.ru](http://www.hydravia.ru)
- Own retail chain: H-POINT franchising network
- BRAND OF THE YEAR award presented to the best performing brand of the past year with € 50000 investment into the brand

# OUR WAREHOUSE

WE WORK, WE BUILD, WE DEVELOP...

2005



2008



2009



2010



2011



2012

2013



2014



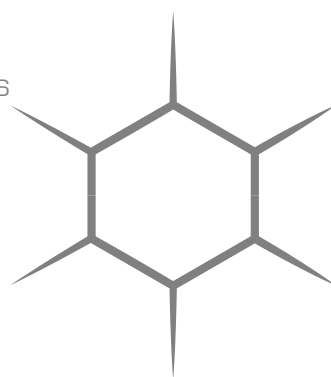
2015



TO BE CONTINUED...  
[WWW.UHC-GROUP.COM](http://WWW.UHC-GROUP.COM)

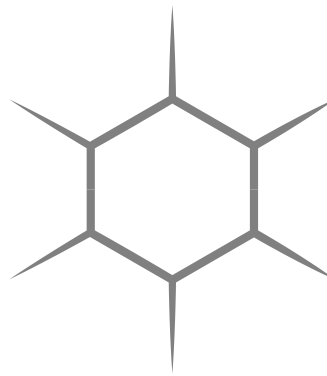
WE OFFER QUALITY AS OUR PHILOSOPHY

NEW SOLUTIONS

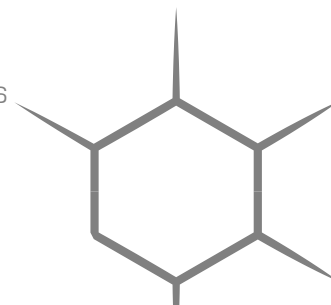


NEW COMPANIES

NEW BRANDS



NEW PRODUCTS



[www.uhc-group.com](http://www.uhc-group.com)

197341,  
Russian Federation,  
Saint Petersburg,  
Kolomyazhsky pr. 27 lit. A  
e-mail: [info@uhc-group.com](mailto:info@uhc-group.com)